

AGENT CONTACT WITH PROSPECTIVE STUDENT-ATHLETES

FREQUENTLY ASKED QUESTIONS

What is an “agent” according to NCAA rules?

An individual would be considered an “agent” if the individual markets your athletic skills to a professional team (e.g., contacts others to discuss your skills, set up tryouts with teams).

Am I allowed to have any type of agreement with an agent?

NO! You are not permitted to have a written or oral agreement with an agent, or anyone who is employed by or acting on behalf of an agent or sports agency (i.e., "runner").

What is an “oral agreement” with an agent?

An oral agreement occurs if you verbally agree to have an agent perform any services (e.g., providing any expenses related to tryouts, arranging disability insurance, etc.) on your behalf **OR** you have knowledge that an agent is performing such services.

Is an agent allowed to contact teams on my behalf to arrange private workouts or tryouts?

You cannot have an agent arrange a private workout/tryout with a professional team.

Can my family members or other individuals who are associated with me as a result of playing my sport (e.g., high school coach, summer coach, etc.) have an agreement with an agent to perform services on my behalf?

NO! Family members and other individuals are not permitted to enter into any agreements with an agent on your behalf.

Am I allowed to have an agreement with an agent if it is for future representation?

NO! You are not permitted to agree to future representation agreement with an agent.

Is an agent allowed to provide me any benefits?

NO! You, your family, or your friends are not permitted to receive any benefits from an agent. Examples of material benefits include money, transportation, dinner, clothes, cell phones, jewelry, etc. However, benefits may also include, but are not limited to, activities such as tryout arrangements with a professional team and coordinating tryout schedules.

Am I permitted to have an advisor during this process?

YES, provided the advisor does not market you to professional sports teams. However, an advisor will be considered an agent if he or she has any discussions with any team on your behalf to arrange private workouts or tryouts.

Can an institution cancel my athletics scholarship if I have an agreement with an agent?

YES! An institution is permitted to rescind your athletics scholarship if you have an agreement with an agent.